



NATIONAL INSTITUTE OF FOREIGN TRADE

[NIFT - INDIA]

LEARN TO BECOME PROFESSIONAL

INDUSTRIAL VISITS

PROSPECTUS

NATIONAL INSTITUTE OF FOREIGN TRADE

(Recog by IMC Chamber of Commerce and Industry)

H.O.: 302, 3rd Floor, Center Squire, S.V. Road, Andheri – West,
Near Sangeeta Maternity Hospital,
Opp. Nadco Shopping Center, Mumbai 400 058.

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NATIONAL INSTITUTE OF FOREIGN TRADE.

Knowledge Leads To Happiness विद्याददातिविनयं

विद्याददातिविनयंविनयाद्यातिपात्रताम्।
पात्रत्वाद्धनमाप्नोतिधनाद्धर्मततःसुखम्॥

Knowledge gives discipline, which in turn gives worthiness, which leads to wealth generation, consequently to good deeds and joy.

Finding an Educational Institute is not a big deal, but the million-dollar question is to select best one amongst so many, that can provide complete and quality knowledge and train a person for future changes taking place in the field of foreign trade, International Trade.

There is always shortage of well-trained people in the field of Foreign Trade, International Trade. This is career oriented course gives more in depth knowledge in the area of selecting products and selecting the overseas market, marketing methods, documentation, finance, insurance, shipping, logistics, custom clearance, freight forwarding, importing goods from other countries and foreign exchange regulations for Exports and Imports.

❖ *To Compete Successfully in Global Markets you must be knowing to understand the Needs, Customs, and Cultures of Foreign Buyers.*

We are proud to say that we have trained more than thousands of participants. They are from companies (National and Multi National), Government organisations, college students and some of the participants from foreign countries such as Canada, Australia, Dubai etc are satisfied with our training.

DUAL QUALIFICATIONS

ADVANCED CERTIFICATE IN LOGISTICS AND SUPPLY CHAIN MANAGEMENT

(Shipping & Logistics).

(Recognised by IMC Chamber of Commerce and Industry)

ALONG WITH

CERTIFICATE COURSE ON CUSTOMS CLEARANCE AND FREIGHT FORWARDING

CENTER: DADAR

SUNDAY BATCH

DURATION: 6 MONTHS

TIME: 10:00 AM TO 01:00 PM

COURSE FEES:

STARTING FROM:

Venue : Chhabildas English School,
Nr. Dadar Railway Station, Dadar (W),
Mumbai - 400028

ONLINE LIVE

SUNDAY BATCH

DURATION: 6 MONTHS

TIME: 10:00 AM TO 01:00 PM

COURSE FEES:

STARTING FROM:

Venue : Interactive Classes on Zoom Meet
Application



NATIONAL INSTITUTE OF FOREIGN TRADE

NEW BATCHES COMMENCING FROM FOR PART – TIME & ONLINE LIVE CLASSES:

ADVANCED CERTIFICATE IN INTERNATIONAL TRADE
(EXPORT- IMPORT MANAGEMENT).

(Recognised by IMC Chamber of Commerce and Industry)

MUMBAI BATCHES

CENTER: ANDHERI

CRASH COURSE BATCH

DURATION: 15 DAYS
TIME: 10:30 AM TO 06:00 PM
COURSE FEES:
STARTING FROM:
Venue : C.D. Barfiwala Lane, Juhu Galli,
Andheri (W), Mumbai - 400058.

CENTER: ANDHERI

MON, WED & FRIDAY BATCH

DURATION: 3.5 MONTHS
TIME: 06:45 PM TO 08:45 PM
COURSE FEES:
STARTING FROM:
Venue : C.D. Barfiwala Lane, Juhu Galli,
Andheri (W), Mumbai - 400058.

CENTER: DADAR

SUNDAY BATCH

DURATION: 6 MONTHS
TIME: 10:00 AM TO 01:00 PM
COURSE FEES:
STARTING FROM:
Venue : Chhabildas English School,
Nr. Dadar Railway Station, Dadar (W),
Mumbai - 400028

CENTER: CHURCHGATE

MON, WED & FRIDAY BATCH

DURATION: 3.5 MONTHS
TIME: 06:30 PM TO 08:30 PM
COURSE FEES:
STARTING FROM:
Venue : Jai Hind College "A" Road, Churchgate,
Mumbai - 400058.

CENTER: THANE

SUNDAY BATCH

DURATION: 6 MONTHS
TIME: 10:00 AM TO 01:00 PM
COURSE FEES:
STARTING FROM:
Venue : M.H. High School, Nr. Railway Station,
Thane (W), Thane - 4000601

PUNE BATCHES

CENTER: PUNE

SUNDAY BATCH

DURATION: 5 MONTHS
TIME: 10:00 AM TO 02:00 PM
COURSE FEES:
STARTING FROM:
Venue : Tspaces, Senapati Bapat Road,
Shivaji Nagar, Pune - 411016

CENTER: PUNE

SAT & SUNDAY BATCH

DURATION: 2.5 MONTHS
TIME: SAT : 02:00 PM TO 06:00 PM
SUN: 10:00 AM TO 02:00 PM
COURSE FEES:
STARTING FROM:
Venue : Tspaces, Senapati Bapat Road, Shivaji Nagar,
Pune - 411016

ONLINE BATCHES

ONLINE LIVE

MON, WED & FRIDAY BATCH

DURATION: 3.5 MONTHS
TIME: 06:30 PM TO 08:30 PM
COURSE FEES:
STARTING FROM:
Venue : Interactive Classes on Zoom Meet
Application

ONLINE LIVE

SUNDAY BATCH

DURATION: 6 MONTHS
TIME: 10:00 AM TO 01:00 PM
COURSE FEES:
STARTING FROM:
Venue : Interactive Classes on Zoom Meet
Application

100% Free Placement Assistance

Payments via Cheque, demand draft (D.D.), NEFT, or online transfer should be made payable to the
"NATIONAL INSTITUTE OF FOREIGN TRADE" only.

Note: Course fees, registration charges, and examination fees are subject to change without prior notice.

GST will be applicable as per prevailing regulations and may be revised accordingly.

All fees are non-transferable and non-refundable under any circumstances.

About Us

We take pride in introducing ourselves as a well-established and recognized institute specializing in Foreign Trade. Our focus lies in delivering practical, industry-relevant education with strong emphasis on key areas such as Export-Import Documentation, Logistics, Supply Chain Management, International Marketing, Customs Clearance, Freight Forwarding, INCOTERMS 2020, FEMA – 1999, ICC Rules and Regulations, and RBI guidelines for export and import operations.

In today's globalized environment, there is a growing demand for trained professionals in international trade. Numerous promising career and business opportunities remain inaccessible to many due to a lack of structured knowledge and awareness. At NIFT India, we are committed to bridging this gap by equipping individuals with the essential skills and insights required to succeed in the field.

Our curriculum is designed to impart comprehensive and practical knowledge, empowering aspiring exporters and importers to navigate the complexities of global trade. NIFT India serves as a valuable guide and training platform for those aiming to build successful careers or businesses in Foreign Trade and International Supply Chain Management.

What you learn with NIFT INDIA

How to start Export/Import Business? How to find foreign buyers ? How to get Export Orders? What are the risks involved in Export Business? How to overcome negative thinking in Exports Business? How to send samples? How to prepare Export Documents? How to get certificate of origin? How does letter of credit work? What are the terms of Payment in Export Import Trade? Terms of Delivery in International Business? How to settle dispute in Exports and Imports? How to clear the Documents / Goods from Customs House? What are the Job opportunities in Export – Imports, Shipping – Logistics companies? Incoterm

Key Highlights of the Program

- 100 % Free Placement Assistance
- Up-to-date, industry-relevant curriculum.
- Expertly curated, comprehensive study materials (regularly updated by senior faculty members).
- Strong focus on the case study methodology to enhance practical understanding.
- Dedicated faculty support available even after course completion for queries and guidance.
- Continuous learning opportunities — students may repeat a subject post-course completion for curriculum updates, if necessary.
- Industrial visits during the course (e.g., Jawaharlal Nehru Port Authority - JNPA (JNPT), and Container Freight Station - CFS, subject to departmental approvals).
- Comfortable and engaging classroom environment.
- Live online sessions conducted via Zoom.
- Multiple convenient learning centers for in-person lectures.
- Flexible lecture timings to suit diverse schedules.
- Lifetime support services at no additional cost.
- Classrooms are equipped with modern infrastructure including LCD screens, projectors, whiteboards, and superior seating arrangements.

Eligibility: Minimum HSC.

Faculties: All are the visiting faculties are experts in their own field having rich experience of working in the corporate sector in the field of Export, Import, Shipping, Logistics, Banks, ECGC etc. they have over 25years experience in related fields.



Shri S.M. Chaturvedi



Shri Ravinder Kumar Gupta



Shri A. Ravi Kumar



Shri Arvind Khedkar



Shri Eknath Birari



Shri Anand Mirani



Shri Tamas Chatterjee



Shri Vikas Pandey

Placement: In the present scenario there are better business opportunities and good job offers for trained people in the field of International Trade (Export – Import, Shipping, Logistics etc.)

NIFT INDIA is committed to assist for getting the Job and starting to Export Import Business for long life

Opportunities are after completing the Course:

Job Opportunities	Business Opportunities
After Completing the course you can work with any of the Exporter Importer, Logistics & Freight Forwarder Companies, Export promotion houses etc. We the NIFT - INDIA provides 100% free lifetime Placement Assistance.	The Institute (NIFT-India),besides conducting various courses, also specializes in providing consultancy services on Export, Import matters such as avilment of Export benefits including Customs, GST, RODTEP, FEMA 1999, FTP & In house Training etc. During / after completing the Course Institute (NIFT-India) is providing FREE lifetime Assistance to start the Import Export business.

Placement Records for Current year.

Sr.	Name of Companies	Sr.	Name of Companies	Sr.	Name of Companies	Sr.	Name of Companies
1.	M/S. WELLKNOWN POLYESTERS LTD	14.	M/S. RYDER SHIPPING LINES Pvt Ltd.	27	M/S. LINC	39	M/S. SHRIJEE LIFESTYLE PVT. LTD
2.	M/S. SAMSARA GROUP	15.	M/S. BHAVNA COLOURANTS LLP.	28	M/S. LILADHAR PASOO	40	M/S. JK INTERNATIONAL
3.	M/S. ACULIFE HEALTHCARE Pvt. Ltd	16.	M/S. SWADEEP EXPORT Pvt Ltd.	29	M/S. DAMANI SHIPPING PVT. LTD	41	M/S. ONEST LIMITED
4.	M/S. SUNRISE NATURALS Pvt. Ltd	17.	M/S. BATLIBOI IMPEX LTD.	30	M/S. MEGACHEM PRODUCT	42	M/S. OFS CARGO P. LIMITED
5.	M/S. NIPPON EXPRESS Pvt. Ltd	18.	M/S. MUSKAN GROUP.	31	M/S. NEOSOFT PVT. LTD	43	M/S. POLYESTER POLMER
6.	M/S. DEVARSONS INDUSTRIES Pvt. Ltd.	19.	M/S. IMAGEPROVISION TECHNOLOGY.	32	M/S. OSWAL UDHYOG	44	M/S. PENTAGON
7.	M/S. MPRS SHIPPING & LOGISTICS Pvt. Ltd.	20.	M/S. CONSTROCHEM.	33	M/S. X-PRESS FEEDERS	45	M/S. PR INTEGRATED LOGISTICS PVT. LTD
8.	M/S. AIREX OVERSEAS LLP.	21.	M/S. BHARAT LOGISTICS	34	M/S. SERVOTECH PHARMA IMPEX PVT. LTD.	46	M/S. JOLLY CLAMPS
9.	M/S. FINMART SERVICES Pvt. Ltd	22.	M/S. CIPLA LTD.	35	M/S. PAARAS INTERNATIONAL	47	M/S. M LALLUBHAI & COMPANY
10.	M/S. METCO VENTURES.	23.	M/S. GLENMARK	36	M/S. VERITAS LOGISTICS PVT. LTD.	48	M/S. SILARIS INGREDIENTS PVT. LTD.
11.	M/S. VVF LTD.	24.	M/S. CHINTAMANI NIGHT Pvt Ltd	37	M/S. INTER FREIGHT FORWARDERS PVT. LTD	49	M/S. DEXA CARE
12.	M/S. GLOBOTRANS PROLOGISTIX Pvt Ltd.	25.	M/S. GNH INDIA PHARMACEUTICALS LTD.	38	M/S. TRISHULENT	50	M/S. BLUE BRIDGE LOGISTICS
13.	M/S. ROBINSONS CARGO AND LOGISTICS.	26.	M/S. FLOMIC LOGISTICS.				



AMONG FEW OF THE PARTICIPANTS RECENTLY PLACED DURING THE COURSE BEFORE EXAM

SR.NO	NAME OF THE CANDIDATES	NAME OF THE COMPANIES
01	MS. SHRUTI KHARE	M/S X-PRESS FEEDERS
02	MS. SAKSHI CHAVAN	M/S X-PRESS FEEDERS
03	MR. SAGAR MUNGASE	M/S TRISHULENT INDIA
04	MS. SHWETANGI PAWASKAR	M/S BHAVNA COLOURANTS
05	MS. MEENAXI SHAHU	M/S ASHA & SONS
06	MR. RAHUL MULANI	M/S NEOSOFT PVT LTD
07	MS. JHANVI DHOLAKIA	M/S NEOSOFT PVT LTD
08	MR. PRANAY NEVREKAR	M/S NIPPON EXPRESS PVT LTD
09	MS. PRACHI MANSUKH	M/S LALLUBHAI & COMPANY
10	MS. DIKSHI BHAVE	M/S SILARIS INGREDIENTS LLP
11	MR. HITESH RAMNANI	M/S IFACTOR GLOBAL SOLUTIONS PVT LTD
12	MR. CHANDAN TIWARI	M/S OSWAL UDHYOG GROUP
13	MS. PURVA RANE	M/S MLUNIAS BIOCHEM OVERSEAS PVT LTD
14	MS. NIKITA PRABHU	M/S ASHA & SONS
15	MR. SWARAJ DICHOLKAR	M/S MLUNIAS BIOCHEM OVERSEAS PVT LTD
16	MR. KARAN KANOJIA	M/S SERVOTECH PHARMA IMPEX PVT LTD
17	MR. GANPAT SUTHAR	M/s. SHRIJEE LIFESTYLE PVT. LTD
18	MR. SIDDHARTH GALA	M/s. JK INTERNATIONAL TRADERS
19	MR. SAISH HEMANT NAVGHARE	M/s. ONEST LIMITED
20	MR. SAHIL RATHOUR	M/s. OFS CARGO P. LIMITED
21	MR. JASMIT BARI	M/s. POLYESTER POLMER
22	MR. NAKUL KABRA	M/s. PENTAGON FREIGHT
23	MR. ANIKET GODHA	M/s. PR INTERGRATED LOGISTICS PVT. LTD
24	MR. ABBAS BHAVNAGARWALA	M/s. JOLLY CLAMPS
25	MR. RAGVENDRA SARDA	M/s. JOLLY CLAMPS
26	MR. SOUMYA AGRAWAL	M/s. PENTAGON FREIGHT
27	MS. VRUSHTI SHAH	M/s. POLESTAR POLYMERS INDIA PVT. LTD
28	MR. CHANDRASHEKHAR KULKARNI	M/s. JK INTERNATIONAL TRADERS

ACHIEVERS/RANKERS OF OUR INSTITUTE AMONG SOME OF THE PARTICIPANTS

SR.NO	NAMES	SEAT NO.
01	MS. ESHITA WAGHELA	211
02	MR. SHUBHAM KOTHARI	204
03	MS. KRUTIKA PATIL	224
04	MS. PURVA RANE	233
05	MS. AMRUTA VIBHUTE	228
06	MS. MEENAXI SHAHU	234
07	MR. AMIT GUPTA	002
08	MR. PARTH KARANGUTKAR	346
09	MS. MAMTA DAYMA	229
10	MR. DHRUV AGARWAL	243
11	MR. DHAIRYA AGARWAL	244
12	MR. ARCHIT AMIN	239
13	MR. SAHIL SAYED	230
14	MS. ANJALI KANOJIA	003
15	MS. VANSHIKA TOMAR	232

Syllabus:

Advanced Certificate in International Trade (Export/Import Management)

(Recognized by IMC Chamber of Commerce & Industry)

Introduction:

The objective of this course is to acquaint the participants with Practical knowledge, which would help them to become Export-Import executives or to start their own Export-Import Business. In the present scenario there are better business opportunities and good job offers for trained people in the field of International Trade (Export – Import). These opportunities otherwise are not available to untrained people due to lack of knowledge and awareness.

Paper - 01. International Marketing:	
<p>Basic of International Marketing. International Marketing Philosophies. Difference between selling and marketing. Domestic Sales & International Sales. Reasons and benefits of Exports, and for entering International Markets. International Marketing Management Process. EPRG orientation. Concept of International Business Environment. International Market – Segmentation, Targeting & Positioning. International Marketing Entry Decisions, and Channels of Distributions. International Product Life Cycle Concept, Product and Service for Exports from India and Abroad. Packaging, Labeling & Branding. Pricing Process, Price Quotation, Transfer Pricing. Export Agency Agreements.</p>	<p>H.S of Nomenclature & EAN barcode. International Advertising – Adaptation vs Standardization. Service meaning & its marketing: Social, Ethical, Environmental issues in International Marketing. International Market Research Process. Marketing Mix – 4P's of Marketing. Push and Pull Theory. WTO, Trade Blocs, Trade Barriers, Balance of Trade and Balance of Payment, and India's position. Government regulations affecting International Marketing. Government Organisations helping Exporters. Online Tools, Sites and Sources of Information - An International Marketer must know (DGFT, ice gate, Ministry of Commerce etc.)</p>
<p>Organizational Behavior Management: Definition, Its nature and scope. Functions of Management- Planning, staffing and organization. Leading and directing, Control and Evaluation. The Human Resource Management: Its management and Development. New insights into human resource management. Motivation: Morale and productivity Relieving stress at work place.</p>	
Paper - 02. Exports Finance, Banking, Pricing Costing, Exchange Regulations.	
<p>EXPORT PRICING: Costs Concepts: Fixed, Marginal and Variable Costs. Export Pricing, Break Even Analysis. Cost Sheet for Exports, including Freight and Insurance. International Commercial Terms (INCOTERMS 2010 & 2020). Problems on export Pricing. EXPORT FINANCE: Pre-shipment and Post Shipment Finance. Export Finance in Foreign Currency. Scrutiny of Export Letter of Credit and Negotiation of documents under LC. Discrepant documents. EXPORT CREDIT AND GUARANTEE CORPORATION (ECGC)</p>	<p>DEFERRED PAYMENT EXPORTS: Suppliers Credit / Buyers Credit. Project exports. EXIM BANK, Its role and functions. FACTORING AND FORFEITING FEMA 1999: Introduction to FEMA, Authorized Dealers. Current account and Capital account Transaction. Rupee convertibility on Current/ Capital account. FEMA provisions regarding Exports, EEFC and Diamond Dollar Accounts. Foreign Currency accounts for Residents and Non Residents. FEDAI FEDAI Role Functions Rules DERIVATIVES, HEDGING, OPTIONS ETC</p>
Paper - 03. Exports Procedures and Documentations.	
<p>DEFINITION: Definition of Export and Import. Understanding an Export Transaction. Preliminaries of starting Export Import Business. EXCHANGE RATE MECHANISM: Role of banks in Foreign Trade Transaction. Basic Concepts. Outward and Inward remittances in Foreign Exchange. Buying and Selling of Foreign Exchange. Different types of foreign currency rates. NOSTRO, VOSTRO and LORO accounts. Identifying and sourcing of the Buyers in the international market. Negotiation with the foreign prospective foreign Buyer.</p>	<p>PROCEDURE FOR STARTING FOREIGN TRADE ACTIVITY: (Preliminary to start Export-Import Business) Setting of an export organisation. Categories and types of Exports. Online procedure for obtaining IEC and RCMC. Forex / FTP policy provision regarding samples and Gifts. Export Order, its scrutiny, processing and execution. Payment Terms. Various methods of settlement of export/ Import transaction. Documents on collection and Letter of Credit, including understand of UCPDC. DOCUMENTATION. Complete export documents, including principal, auxiliary and regulatory documents. Importance of various export documents. Export Documents and GST.</p>
Paper - 04. IMPORTS MANAGEMENT:	
Imports procedures & documentations, Customs Clearance & Freight Forwarding.	
<p>Imports procedures & documentations;</p> <ul style="list-style-type: none"> • Need for Imports. • Definition and Meaning of Imports. • Indian Customs Act. 1962. • Customs Tariff Act, • Customs Duties. • Method for calculation of customs duty. <p>How to read Import Export Policy and Procedures?</p> <ul style="list-style-type: none"> • Duty Exemption/ Remission Schemes. • GST: Main Provisions for Imports / Exports. 	<p>Role of Customs and Regulations regarding imports</p> <ul style="list-style-type: none"> • Procedures for Imports: • Filing of Bill of Entry. • Valuation and Assessment of Goods for Payment of Customs Duty. <p>Customs Clearance of Import Goods</p> <ul style="list-style-type: none"> • Clearance of Cargo at the time of imports.

Types of Imports; <ul style="list-style-type: none"> • Project Imports • Import of Technology & Drawings and Designs. • Import of Samples / Gifts. • Imports for Personal Use & Baggage Rules. • Imports through Post and Courier. 	Import Finance. <ul style="list-style-type: none"> • Direct Impo • Opening of Import Letter of Credit. • External Commercial Borrowings. • Buyers Credit / Trade Credit. FEMA provision regarding Imports. <ul style="list-style-type: none"> • Retirement of Import documents under an LC or otherwise on collection.
Paper - 05. Foreign Trade Policy (Government Rules & Regulations)	
Preamble Legal Frame work. Various definitions. Govt. objective under Foreign Trade Policy. Structure of Import Policy. ITC (HS) classification of Imports. General policy provisions regarding Imports and exports. Promotional Measures.	Duty exemption / Remission Scheme. EPCG scheme. SEZ, 100% EOU's, EHTP, STP, SEZ, FTZ etc. Deemed Exports. Export Promotion Schemes (RoDTEP) Duty Drawback Scheme . General provisions related to exports & imports Current Foreign Trade Policy.
Paper - 06. Foreign Trade Logistics & Cargo Insurance	
Logistics Introduction to global logistics. Different modes of shipments. Different modes of operation of shipping. Different modes of transport. Multi modal transport system. Chartering practice. Conference system. Containerization FCL / LCL, CFS, ICD. Third party logistic service providers. CHA, FFA, C&FA, Ship operating agent, NVOCC. Introduction to port operation, harbor facility, terminal facility, VTMS. Customs bonded warehouses. 3PL, 4PL, Freight (types and application), freight consolidation.	Introduction to custom procedure (logistics). Documentation (logistics). INCOTERM 2020, Selection of INCOTERM. Application of information technology in logistics. Cargo Insurance Introduction to need and importance of marine insurance. Basic principles of insurance applicable to cargo clause A, B & C. Ocean, air and inland transit clause. Insurance premiums. Insurance claim procedures, documentation and time limit.

A CERTIFICATE WILL BE ISSUED ONLY IF A MINIMUM OF 75% ATTENDANCE IS ACHIEVED.

SYLLABUS “DUAL QUALIFICATIONS”

“ADVANCED CERTIFICATE IN LOGISTICS SUPPLY CHAIN MANAGEMENT” (SHIPPING & LOGISTICS)

(Recognised by IMC Chamber of Commerce & Industry)

alongwith

CERTIFICATE COURSE ON CUSTOMS CLEARANCE AND FREIGHT FORWARDING

Introduction: The objective of this course is to acquaint the participants with practical knowledge, which would help them to become Manager, Executives in Shipping, Logistics, Import, Export Companies.

In the present scenario there are better business opportunities excellent job offers for trained people in the field of World Logistics, International Transportation, Warehousing etc. These opportunities otherwise are not available to untrained people due to lack of knowledge and awareness.

About Course: This course is developed to meet the need, designed to develop the skills of professionals, from all links of International Trade Supply Chain, like Traders, Third party logistics service providers (3PLSP), Transporters / Carriers, Multimodal Transport operators, Warehouse operator, Container Freight Station operator, Inland container Depot operator etc. It is also an ideal introduction to the International Trade supply chain for those who wants to job in Logistics, Supply Chain, want to start shipping Logistics business or who is in business.

For Whom?

Anyone, those who are looking for better career opportunities in the World Logistics, International Transportation, Warehouse, Inventory etc.

SYLLABUS “DUAL QUALIFICATIONS”

Advanced Certificate in Logistics and Supply Chain Management:

Paper 01 Concept of Logistics and Supply Chain Management	
Introduction to Logistics and Supply Chain Management. Integrated Logistics System. Managing Supply and Demand.	Supply Chain definition. Procurement Management. Contract Management. Distribution Management. Supplier Relationship Management. Customer Relationship Management.

<p>Supply Chain Strategies and Implementation of Supply Chain Planning. Economics of scale in Supply Chain Management. Global Logistics. 3PL and 4 PL definition and scope. The activities of E-SCM include the following: Supply Chain Replenishment. E-Procurement. Supply Chain Monitoring and Control Using RFID. E-Logistics. Types of supply chain management software and SCM software vendors Product Development. Sales & Operations Planning. Procurement. Production. Logistics. Warehouse Management.</p>	<p>Green Logistics. The Eight Components of Supply Chain Management Planning. Information. Source. Inventory. Production. Location. Transportation. Return of goods. The Importance of SCM. Why do we need SCM? Electronic Commerce. Electronic Data Interchange. Barcode Scanning. Data Warehouse Enterprise Resource Planning (ERP) Tools.</p>
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Paper - 02 Inventory & Business Finance

<p>INVENTORY MANAGEMENT Definition of Inventory Management & its Importance. Inventory Control and Types of Inventory. Inventory Valuation FIFO, LIFO. Various ratios in Inventory Management.</p>	<p>Logistics and Combined Transport Document. Stock Verification, EOQ models. Selective Inventories - ABC, XYZ, VED, Manufacturing Systems, MRP, JIT, MRP II. Lean Manufacturing. BUSINESS FINANCE : Financial statement, their Interpretations and analysis, Accounting Ratios, Bank Finance, term Loan and working capital Finance, Sources/uses of funds, management concept of business operating cycle, cost concepts</p>
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Paper -03 Warehousing.

<p>WAREHOUSING Warehouse Management System. Freight Consolidation & Forwarding. Storage - Put away, Picking and Cross Docking.</p>	<p>Warehouse location Planning. CFS, ICD, Dry Port Operations. C & F Operations. Yard Management.</p>
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Paper - 04. Transportation Infrastructure

<p><i>Transportation.</i> Roads and National Highway Network Levies. Sea Port and Port Operations. Privatization of Ports. Shipping Documents. TL, LTL, FCL LCL. Airport and cargo operations. Freight Calculations. Rail Operations - CONCOR CFS. Fleet Management. Transport Management Solutions – IT. Route Planning. Route Optimization. Transit Insurance.</p>	<p>Packaging in Logistics. Primary and Secondary Packaging. Packaging and notations. Palletization. Containerization. Packaging Regulations. Materials Handling and their systems. Material Handling equipment's. AGVS.</p>
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Paper -05 STATUTES AND OBLIGATIONS

<p>Export Quality control inspection Act.1963. Foreign trade Development and Regulation Act.1992 (93). Central Excise Act.1944. SEZ Act.2005. Multi Modal Transport Act 1993. Major Port Act 1963. Indian customs Act 1962. Customs Tariff Act 1975.</p>	<p>Marine insurance Act 1963. Insurance (Theft, Burglary, Fire, etc.). FEMA1999 and Exchange Control Regulation. Exchange Rate Mechanism. Negotiable Instrument Act. Sale of Goods Act. Transfer of Property Act. GST</p>
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**SYLLABUS FOR:
CERTIFICATE COURSE ON CUSTOMS CLEARANCE AND FREIGHT FORWARDING:**

<p>Certificate Course on Customs Clearance and Freight Forwarding: Basic Concepts of Custom Clearance and Freight Forwarding INCOTERMS. Basic concepts of an ICD/CFS. Consolidation of Cargo and FCL/LCL shipments Principle & basis of calculation of freight. An overview of the Custom Act 1962. Customs Tariff Act 1975 Types of Customs Duties.</p>	<p>Classification of Goods under HSN systems. Valuation under the Custom Act 1962. Custom Clearance Procedures for imported goods. Custom Clearance Procedures for Export Goods. Foreign Trade Policy Duty Free Import under Advance Authorisation Schemes. Duty Drawback scheme Import under Free Trade Agreements Case Studies and Question answer sessions.</p>
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A CERTIFICATE WILL BE ISSUED ONLY IF A MINIMUM OF 75% ATTENDANCE IS ACHIEVED.

TESTIMONIALS OF Students Placed during Current Year



MS. SHRUTI KHARE - NIFT/477

I joined the course Advanced Certificate in International Trade from NIFT. The course is very helpful and interesting as well. And recently I got placed at very well-known company named M/S X-PRESS FEEDERS through NIFT-INDIA.

Thanks to NIFT-INDIA Teaching and Non-Teaching staffs for their guidance and support. I am very happy and satisfied by NIFT-INDIA. They also help in CV building and preparation of an Interview.



MR. RAHUL MULANI - NIFT/514

Hello, I always wanted to become a good Exporter and wanted to support my Dad's business. With a motive of that I joined the course Advanced Certificate in International Trade from NIFT-INDIA. And from this course I got to learn in depth about an International Trade. Also through NIFT-INDIA I recently got placed at one of the reputed company named M/S NEOSOFT PVT LTD.

Thanks a lot to Team NIFT-INDIA teaching and Non-Teaching staffs for their huge support and assistance. They also guided me for making good Resume and made me prepared for the Interview.



MR. SAGAR MUNGASE - NIFT/395

I believe if you are planning to become An Exporter or an Importer in future or you are deciding to gain knowledge about International Trade/ Logistics/ Customs Clearance and Freight Forwarding then you should definitely join NIFT. It is the one of the best platform for acquiring knowledge specifically related to this field.

I was also worrying about the Job. But through NIFT-INDIA I got job during my course only I am doing both the courses simultaneously that is International Trade & Logistics Supply Chain Course. I recently got placed at one of the popular company named M/S TRISHULENT INDIA. I am thankful to Whole Team of NIFT-INDIA Including Teaching and not Teaching staffs for their support and guidance through out.



MS. SAKSHI CHAVAN - NIFT/532

I joined the course Advanced Certificate in International Trade from NIFT-INDIA to gain and explore my knowledge in an International Trade and to work ahead in a same field.

As an Institute provides 100% free assistance lifetime. So I insisted them within a month only for job. And on behalf of NIFT-INDIA I got placed at very eminent company named M/S X-PRESS FEEDERS during my ongoing course only. And I am very much satisfied and happy with the services of NIFT. Thankful to whole Team of NIFT-INDIA.



MR. CHANDAN TIWARI - NIFT/495

I joined the course Advanced Certificate in International Trade from the well-known Institute NIFT-INDIA with a motive to understand the details of an Export Import.

And I can assure once you are a part of an Institute, you are a part of their family. You no need to worry about the course, nor about the placements. NIFT-INDIA provide free 100% assistance and guidance for the job. Also they help in CV raising and preparing for an interview too. I recently got placed at one of the famous company M/S OSWAL GROUPS. And to be honest satisfied and happy. Thankyou so much to whole team of NIFT-INDIA teaching and Non-Teaching staffs.



MS. BHAGYASHREE TAMBOLI - NIFT/537

This is the best place to gain knowledge about foreign trade. They also provide the placements in well known logistics companies as this is my own experience, I had received placement while completing the course only.



MS. DIKSHI BHAVE - NIFT/1054

The course was superb. The course faculties and management are really knowledgeable and good. They also help me to get a job placement in a well known company. Thank you NIFT-INDIA.



MS. PRACHI MANSUKH - NIFT/699

Currently doing nift's Advanced certificate in international trade course before completing course they have given me placement . If you are looking to make career in export import I recommend NIFT

TESTIMONIALS OF ALUMINI



MR. MANISH TRIGUNAYAT - NIFT/139

NIFT is one of the finest institute for Foreign Trade courses. Teaching faculties are well experienced and subject experts. Teachers and Administration are quite supportive for the students and be available almost all the time to resolve issues if any related to study.



MR. SANDEEP NAIR - NIFT/1257

I recently completed the 1 month EXIM Crash Course from NIFT-Andheri. Honestly, 1 month is not sufficient to learn Export Import from scratch as it is a vast and complex subject. Since I have been researching about EXIM for past 2 years, I joined this course to validate my understanding and get my doubts clarified. NIFT is professionally managed and the course was taught by some of the best and most experienced faculty with several years of relevant experience. The course material provided is quite elaborate and the timings too were comfortable. NIFT Head Mr. Vinay Pandey is extremely receptive to feedback and very flexible to adjust to the needs and suggestions of the students. The course co-ordinators too were very professional in arranging the classes and industry visits too.



MS. SANIKA GHANSHYAM DESAI - NIFT/674

My experience of learning with NIFT was excellent. Also the faculties are very good, they are very well qualified and experienced in their field. Also the IV provided great insight about import-export industry



MR. MAHESH MORE - NIFT/266

We had an incredible experience with NIFT during our industrial visit to JNPT Port. The visit was well-organized, and every detail was thoughtfully planned to ensure a seamless and enriching experience.

The faculty members deserve special appreciation for their exceptional guidance and support throughout the visit. They explained every aspect of the port's operations in a clear and engaging manner, making complex processes easy to understand. Their expertise and dedication were truly inspiring.

This hands-on exposure to the logistics and export-import processes was invaluable, and it added immense value to my learning journey. I highly recommend NIFT to anyone looking to excel in the field of export-import.

Thank you for such a wonderful and educational experience!



MR. SISIR NAYAK - NIFT/1004

NIFT is Excellent Institute to learn Exim procedure.

All faculties are best in industry experts with excellent subject knowledge & very humble approach to participants

Great experience in learning in NIFT.



MR. NITESH PANDEY - NIFT/880

My Name is Nitesh Kumar , working in "Jindal Aluminium Limited" I was serching the institute for export import course and finally got the admission at National Institute of Foreign Trade (NIFT) and really NIFT is the best institute for import/export course .the teachers were very helpful, qualified and knowledgeable. The teaching quality is very relevant to the course. They help us to know every depth of the topic.



MR. JATIN CHAVDA - NIFT/2011

NIFT has an high Academic excellence , I had a very positive experience with NIFT Institute. I completed ACIT "Advance certification in International trade "course through distance learning (online zoom Lectures), I genuinely praise the quality of teaching , curriculum , very high experience faculty & also the academic support provided by NIFT staff member certainly appreciating . this Certification course thoroughly covered International marketing , Export Finance, Export & Import documentation , Import Management , Foreign trade policy , foreign trade logistics & cargo Insurance . All the professors are very senior & with long experienced subject experts in their respective topics with ocean of knowledge in them , they provided practical example in each topics , the best part is all the lectures were interactive & faculty help to to understand the topics in depth & also referred us relevant books /sections /weblinks relating to said subject. with positive note "Excellent dedicated management. Both in subject and personal" , I can see the difference in my knowledge base & which will definitely help in future my professional career. I highly recommend this certification from specially from NIFT, Mumbai to all those who want to grow their future career in "Import & Export Management / International trade " . I am very grateful & with high gratitude I deeply thank you NIFT institute management .



MR. UTKARSH SHUKLA - NIFT/521

Thank you Vikas sir and team for being the perfect mentor for me! Even when we don't agree on some things, you always support me in learning life lessons my way. I have found a role model for life. I can't think of a better way to describe your gentle but firm support through my career changes. All the counselling outside of our sessions has made me a better person. I am so fortunate to have you. Without your help, I wouldn't be exposed to so many opportunities. You always introduce me to the right people whenever I need them. Your experience has favoured me beyond my wildest imagination. Thank you for being a loving and dedicated mentor in every way. I would like to thanks the entire team of NIFT.

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❖ Seminars and Workshops conducted by visiting Faculties having exhaustive and in depth knowledge.

FAQ:

Q. Hello, I am from other city, I am not staying in Mumbai, I am planning to start Export-Import Business, and can I come to Mumbai and complete the course within 15 to 20 days?

Ans. Yes, please contact National Institute of Foreign Trade (NIFT). Institute arranges specialized batches with product specializations (full time) for those who want to start Export-Import Business

Q. I am a college student. can I join your Diploma Courses and complete both simultaneously, ie Diploma Course form your Institute and Graduation from College?

Ans. Yes, you can do both courses simultaneously. After graduation you will get the job or you can start Export-Import Business.

Q. Whether Institute (National Institute of Foreign Trade) assists in setting up the Export – Import Business after completing the Course?

Ans. Yes,

Q. I am working in an export company, whether Institute is providing placement assistance during the course.

Ans. Yes, normally Institute assisting after passing, but you have experience, institute will assist during the course.

Q. What are job opportunities after completing the Course?

This one is a career oriented course especially in the field of Foreign Trade, Shipping and Logistics. After completing the course vast job and or business opportunities are available for an individual.

Q. National Institute of Foreign Trade Providing Study Materials?

Yes .Our study material is designed, developed and periodically updated by the learned faculty on regular basis. Whenever any amendments, notifications changes are brought in by the regulatory authorities, these are updated so that the trainees get the latest update.

Q. if I missed any lectures / subjects or I did not understand particular topics, can I attend same topics in other batches?

Ans. Yes, any reasons (personal / official) you missed the lecture, you can attend the same lectures in other batches / venues, not only attend the missed lectures, after attending all the subjects / lectures, if you have doubts in one subject, you can repeat one subject (within one year after completing the course) without any cost, with prior approval from Institute.

Q. After 2 to 3 Years of Course Completion NIFT INDIA Provides Job?

Ans. Yes, NIFT INDIA Provides 100% Free lifetime Placements Assistance whenever you required in your Present or Future.

Q. If currently I am working in the company and in future planning to start Import/Export Business so NIFT INDIA will assist for starting Import/Export Business?

Ans. Yes, NIFT INDIA Provides 100% Free lifetime Assistance whenever you required in your Present or Future.

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